

Andrzej Jan Taramina

Executive Profile



Andrzej Taramina is a technology entrepreneur and executive with extensive experience with executive management, strategic planning, technology team leadership, architecture, sales and marketing across diverse industries in startup ventures, established and turnaround situations. He has been assisting organizations, for over 25 years, in aligning technology with business goals to deliver bottom-line results. For the past 6 years, Andrzej's primary focus and interest has been in healthcare, specifically; data management, informatics and analytics.

Experienced at managing innovative, international, multi-location startups/initiatives/teams, Andrzej's unique blend of entrepreneurial initiative, business acumen, vision, resilience, hard-driving, persuasive leadership, product innovation and communications skills enable him to add significant value in both startup and established organizations. Whether assisting in business/joint venture/partnership/entrepreneurial deals at the boardroom level, leading, and creating hyper-productive, motivated technology teams or architecting/delivering innovative technology products/solutions to address market and business needs, Andrzej's focus is delivery of results and ROI with respect to technology investments and initiatives.

Experienced entrepreneur and strong technology visionary, with a history of delivering innovative yet practical, cost-effective, maintainable and extensible technology products and solutions.

- Conceived, designed, developed and delivered/deployed innovative healthcare software products as co-founder of a healthcare software startup:
 - Comprehensive Care Plan (CCP) product, which generates significant additional and recurring billing revenue for physician and clinical customers
 - Chronic Disease Metrics/Analytics product that provides web-based metrics/performance reporting, implementing Hypertension, Diabetes, COPD and Cancer Screening analytics
 - Primary Care Collaboration and Patient Portal product that provides mobile (iPhone/iPad/Android) access to patient medical records
 - Lab Results integration product that integrated remote medical laboratory systems with clinical EMR systems
- Designed innovative middleware integration product as a principal in a software startup
- Designed/delivered GPS software products as a principal in a software startup
- Conceived of and delivered many other innovative software products on-schedule and budget

Exceptional ability to rapidly synthesize business initiatives and challenges, create and facilitate alternative strategies, garner organizational commitment, provide sales/marketing/deal-making support and execute technology plans to maximize business benefits.

- Led the Data Services team at a large EMR (Electronic Medical Records) vendor, improving Data Migration team performance, capability, capacity, processes and skill levels. Reduced EMR Conversion backlog to a fraction of what it was, completing nearly 50 migrations in 6 months.
- Pivotal in landing \$25M+ international Financial Services eCommerce startup joint-venture partnership with Top 10 Global Bank
- Closed \$10M+ middleware software partnership & distribution agreement for startup venture
- Reduced technology outsourcing costs by 50% for Manufacturing/Distribution company
- Migrated crumbling legacy systems onto multi-tier, component-based, web infrastructure
- Created Service-Oriented Architecture, and Web Services strategies/recommendations for top-tier, Fortune 5 domestic Automobile Manufacturer
- Increased ERP software revenue by over \$4M in one year

Persuasive leader that effectively structures, mentors and motivates teams to extraordinary levels of performance.

- Created and lead a multi-partner team that broke new ground implementing the first integrated, end-to-end ebXML eBusiness reference implementation in the world.
- Delivered comprehensive, consumer-based eCommerce financial dot com portal (>400K lines of quality code in under a year with only 3.5 man-years of developer effort)
- Created, inspired and led multi-national, multi-location, highly motivated technology team to remarkable achievement in software product delivery
- Delivered a business application (Telco) that saved the company \$2M per use
- Delivered complete financial services web portal Look/Feel/Usability redesign in under 2 months

Experienced entrepreneur and troubleshooter that can facilitate implementation of exit strategy and technology re-architecture mandates.

- Instrumental in profitable sale (\$35M+) of financial services eBusiness venture
- 6-fold improvement in eCommerce site performance and reliability within 2 months
- Migrated fund management software product to new architecture with a 50X performance gain
- Improved internal IT standards, procedures, operations and environment

CONTACT INFORMATION

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MISSION

To conceptualize, design and deliver exceptional technology solutions, products and software that changes the world, in partnership with like-minded, visionary entrepreneurs, executives and team members, in the healthcare and other industries.

PROFILE SUMMARY

Andrzej Taramina has 25+ years of experience as an entrepreneur and a senior executive with a proven track record in technology/team leadership, architecture, product conception, design, development, management, sales, and marketing.